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THE NET PRESENT VALUE OF PROJECTS**

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# THE SCHEDULING OF ACTIVITIES TO MAXIMIZE THE NET PRESENT VALUE OF PROJECTS

## ABSTRACT

We review and critique the approaches offered for the resolution of the problem of maximizing the net present value of a project through the manipulation of the times of realization of its key events. We offer an optimal solution procedure that maintains the essential simplicity of the problem. The procedure has been programmed in C for personal computers running under DOS. Detailed computational results obtained on a problem set involving 250 randomly generated projects are reported to illustrate the efficiency of the procedure.

## 1. STATEMENT OF THE PROBLEM

The following problem has been posed, and treated, by several researchers in the field of activity networks (ANs): given specified "net cash flows" (ncf's) at selected nodes (the so-called "key events" (KE's)) of a project (in the activity-on-the-arc mode of representation), what is the optimal schedule of the realization times of these KE's (or, alternatively, the schedule of the activities leading to their realization) in order to maximize the net present value (NPV) of the project as a whole? Note that the ncf at node  $i$ , denoted by  $a_i$ , if different from zero, may be positive or negative, reflecting net receipts or net disbursements, respectively. In a typical project, positive and negative ncf's are interspersed, with the majority of the earlier cash flows being negative, reflecting outlays by the "contractor" which are not fully recovered by "owner" payments, and the majority of the later cash flows being positive, reflecting the recoupment by the contractor of his expenditures plus a reasonable profit.

The fundamental assumptions of all prior treatments are the following. First, it is assumed that the ncf  $a_i$  is independent of the time of realization of KE( $i$ ). This assumption is never explicitly stated, though it is evidently necessary for the validity of the subsequent derivations offered by the researchers. Second, it is assumed that the ncf's  $\{a_i\}$  are known a priori - eliminating any relevance of the analysis done to the "bidding problem" in ANs, since the latter is concerned with the very determination of the values of these ncf's.

We highlight these two basic assumptions at the outset because of the central role they play in our criticisms of the proposed approaches, to be presented in Section 3 after a brief summary of the literature given in the next section. In Section 4, we present an optimal solution procedure. Section 5 describes the computational results obtained by the procedure on some 250 randomly generated projects.

## 2. REVIEW OF LITERATURE

The vast majority of the so-called project scheduling methodologies presented in the literature have been developed with the objective of minimizing the project duration subject to precedence and resource constraints (the resource-constrained project scheduling problem). Alternatively, the problem is posed with the objective of leveling the resource usage for a given project duration (the resource leveling problem). An overview of both problems can be found in Elmaghraby (1977). In doing so, the financial aspects of project management are, unfortunately, largely ignored. When taken into consideration, there is a decided preference for the maximization of project NPV as the more appropriate objective, since the time value of money is taken into account. Evidently, the adoption of the NPV criterion presumes knowledge of the discount factor  $\beta = 1/(1+r)$ , where  $r$  is the hurdle rate or cost of capital; i.e., the return available for equivalent risk investments traded in the capital markets.

To the best of our knowledge, Russell (1970) was the first to introduce the idea of maximizing the NPV of the cash flows of a project under the stipulated assumptions mentioned above. Consider a project with  $m$  activities ( $m$  arcs in the activity-on-arrow mode of representation) with fixed durations  $\{d_k\}$  ( $k=1, \dots, m$ ), and  $n$  events ( $n$  nodes in the activity-on-arrow mode of representation), to occur at time instants  $\{T_i\}$ , with associated ncf's  $\{a_i\}$  ( $i=1, 2, \dots, n$ ). His objective function is to

$$\text{maximize} \quad \sum_i a_i \exp(-\alpha T_i) \quad [1]$$

where  $e^{-\alpha} = 1/(1+r) = \beta$ , the discount factor. For uniformity of expression, we sometimes re-write the criterion [1] as:

$$\text{maximize} \quad \sum_i a_i \beta^{T_i} \quad [1']$$

This maximization is subject to the time precedence constraints

$$T_{i(k)} + d_k \leq T_{j(k)}, \quad k=1, \dots, m \quad [2]$$

where  $i(k)$  and  $j(k)$  denote the tail and head nodes of activity  $k$ , respectively. Clearly, Eq. [1] (or [1']) represents the maximization of the NPV of the project, while Eqs. [2] represent the enforcement of the precedence relationships on the network activities.

The nonlinear programming problem of Eqs. [1]-[2] is solved by Russell iteratively through successive approximation in the following manner. Initially, the nonlinear objective function Eq. [1] is approximated by considering only the first, (linear) term of the associated Taylor series expansion. Assuming a current non-optimum but feasible solution given by the event times  $T^0_i$ , we have, for  $T_i$  close to  $T^0_i$ ,

$$\begin{aligned} \sum_i a_i \exp(-\alpha T_i) &\approx \sum_i a_i \exp(-\alpha T^0_i) \\ &\quad - \sum_i (T_i - T^0_i) a_i \alpha \exp(-\alpha T^0_i) \\ &= \sum_i a_i \exp(-\alpha T^0_i) + \sum_i T^0_i a_i \alpha \exp(-\alpha T^0_i) \\ &\quad - \sum_i T_i a_i \alpha \exp(-\alpha T^0_i) \\ &= \text{constant} - \sum_i T_i a_i \alpha \exp(-\alpha T^0_i) \end{aligned}$$

and the original objective Eq. [1] is replaced by the maximization of the linear objective :

$$-\sum_i T_i a_i \alpha \exp(-\alpha T^0_i) = -\sum_i T_i a_i \alpha \beta^{T_i}, \text{ subject to the precedence constraints Eqs. [2].}$$

The dual form of this (primal) linear programming (LP) model turns out to be a transshipment problem over a network flow model. The solution of this transshipment model yields a system of flows. By the complimentary slackness principle of LP, flows will only occur in arcs whose corresponding primal activity has no float. As such, the flows on the arcs of the transshipment model impute an occurrence time for each node of the network. These imputed event times are then utilized in the Taylor series expansion to provide an improved linear approximation to the primal nonlinear objective function. The parameters of the associated dual LP are subsequently updated and the solution of the updated (with new times) transshipment model yields a new set of event realization times. The whole process is repeated until successive event times at all nodes are identical. Russell

provides proof that the resulting node times do converge, and their point of accumulation constitutes at least a local optimum of the original NPV maximization problem. Apart from an example illustrating the application of the algorithm, he does not report on any computational experience.

Grinold (1972) shows that the nonlinear program with linear constraints and convex objective of Eqs. [1]-[2] can be transformed into an equivalent linear program (Grinold's treatment is equally valid when applied to non-concave objective functions). This fact is then used to demonstrate that the optimal solution of the scheduling problem corresponds to a feasible tree in the project diagram which consists of all the arcs having no float, i.e., an extreme point in the set of feasible schedules. As a consequence, Grinold restricts the search for optimal schedules to feasible trees in the project network. Using standard complementary slackness results for checking the optimality of feasible trees, he develops two solution procedures which are related to Markowitz' special procedure for the weighted distribution problem (Dantzig 1963), requiring the solution of triangular systems of equations with all matrix coefficients equal to  $\pm 1$  or 0. The first algorithm solves the problem for any given project deadline. The second algorithm finds the optimal solution for all possible project deadlines. This yields a curve explicitly showing the trade-off in project duration and present value. Again, apart from an example illustrating these computations, no further computational experience is given.

In addition to the just described procedures for maximizing the NPV of a project under the assumption that both positive and negative ncf's occur over the course of a project, a number of procedures have been developed for solving the problem under (additional) resource constraints. They are included here for the sake of completeness, albeit they are not reflected in our subsequent analysis.

Doersch & Patterson (1977) present a zero-one integer programming formulation of the project scheduling problem which maximizes the NPV of ncf's in a project when progress payments and cash outflows are made upon the completion of certain activities, under the restriction

that capital is rationed. The objective function considers both the cash flows encountered in the performance of the activities and any penalties for late completion of the project. All cash flows occurring within an activity are compounded to the end of the activity allowing a value at completion to be assigned to each activity  $k$ , given by

$$v_k = \sum_{j=1}^{d_k} a_{kj} \exp(\alpha(d_k-j)) - c_k \exp(\alpha(d_k)) + c_k \quad [3]$$

where  $d_k$  denotes the fixed activity duration,  $a_{kj}$  represents the cash flows for activity  $k$  in period  $j$  ( $j=0,1,\dots,d_k$ ;  $a_{k0} = 0$ ),  $e^\alpha$  denotes the compounding rate ( $=1/\beta$ ), and  $c_k$  represents the capital investment required by activity  $k$ . The objective function has two groups of terms. The first group of coefficients includes the products of the quantity  $v_k$  defined by Eq. [3], and a factor required to discount these (compounded) cash flows to the beginning of the project from the finish time implied by the respective zero-one variable, viz.,

$\beta^t = \exp(-\alpha t)$ , where  $t$  is the time of completion of the activity. The remaining coefficients in the objective function are the delay penalties imposed upon feasible completion times discounted to the beginning of the project by the factor  $\beta^t$ .

The constraints are of three types: (i) activity completion constraints, forcing each activity to finish during the specified project duration, (ii) traditional precedence constraints, and (iii) capital rationing constraints. The capital rationing constraints (one for each time period from the beginning of the project to its latest possible completion time) indicate that: (1) the amount invested in all the activities which can be active during a time period may not exceed the capital available in that time period, which is dependent upon the activities previously scheduled, and (2) sufficient capital must be available to pay any penalties imposed if the project is completed in the period under consideration. Doersch & Patterson report the successful solution of problems consisting of 15 to 20 activities per project using the integer programming code of Geoffrion & Nelson (1968), although projects consisting of more than



30 activities frequently cannot be solved in a reasonable amount of time. Detailed computational results, however, are not provided.

Russell (1986) considers the NPV maximization problem as described by Eqs. [1]-[2], subject to additional resource constraints which ensure that the resource requirements per time period do not exceed the resource availabilities. His concern was not with the optimal scheduling of activities to maximize the project's NPV, which is the problem of concern to us, but rather with the analysis of the consequences of implementing various heuristic rules for activity scheduling subject to resource constraints on the project's NPV. He conducted an experiment in which six heuristic scheduling rules were tested on 80 different problems. One heuristic is the random rule, which is used as a benchmark (selecting the best out of 50 randomly generated solutions). Two heuristics (the minimum slack rule and the minimum latest finishing time rule) were retained mainly because of their success in minimizing project duration in solving the well-known resource-constrained project scheduling problem. The remaining three heuristics are based on the optimal results for the corresponding unconstrained cash flow problem (that is, the problem described by Eqs. [1]-[2] above). As to be expected, no single heuristic performed best on all problems. On small problems, it made little difference which heuristic was used, with the random rule as the best performer (!). The well-known minimal slack rule performed best on the large-scale problems when the resource constraints were not tight. For large scale problems with tight resource constraints, the minimum slack rule was outperformed by one of the three heuristics based on unconstrained cash flow analysis information.

Smith-Daniels & Aquilano (1987) considered the resource-constrained NPV maximization problem assuming that cash outflows occur at the beginning of each activity and a single payment (cash inflow) is received at the completion of the project. Using an extensive set of problems from the literature, they reach the almost self-evident conclusion that a heuristically determined right-shifted schedule (derived from an early-start schedule by right-shifting the activities subject to resource constraints) yields a higher NPV and lower average duration than schedules derived with heuristics that

schedule each activity as early as possible. In addition, while the late-start schedule, on average, was significantly longer than the optimum-duration resource-constrained schedule, no significant difference occurred in the average NPVs of the two scheduling methods.

Smith-Daniels & Smith-Daniels (1987) presented a zero-one programming formulation allowing materials cost and constraints to be added to the basic model of Doersch & Patterson (1977) discussed above. Illustrating the application of the formulation on a small problem example, they do not represent a formalized procedure.

We round up our survey of the NPV maximization problem in project networks, and related contributions, by reviewing some recent research on monetary objective functions in project networks which is tangentially related to the basic problem of concern to us in this paper.

Tavares (1986a) describes the use of a computer simulation program MACAO for estimating the cumulative receipts and disbursements, durations and amounts of consumed nonrenewable resources (such as capital), as well as the probabilities of occurrence of important project events not later than some due dates, from a number of network realizations. In a second paper, Tavares (1986b) discusses the use of a multicriteria scheduling model for estimating the total project duration, the net present value (or total present cost), and the risk of not fulfilling the established schedule, for a large railway renewal program in northern Portugal.

In two more recent contributions, the same author addresses resource-constrained NPV maximization problems which are somewhat different in scope from the ones discussed above. In the first contribution (Tavares 1987a), a dynamic programming (DP) approach is presented for determining the start times and expenditure profiles for a set of interconnected projects (called a program). The objective function to be maximized is a discounted sum of the costs of the project expenditures including a term to penalize the expenditure variation on time. The DP model is realistically applicable only to activities

constrained by strict precedence relations, such as those along the critical path. Except for the railway renewal program already mentioned above, no computational results are given. In the second contribution, Tavares (1987b) presents a new formulation of the resource-constrained project scheduling problem considering the project as a series of stages. According to this approach, the project can be studied as a sequence of decisions on resource allocations in order to maximize the project's NPV. No computational results are provided.

As stated above, our critique and subsequent development shall concentrate on the papers by Russell (1970) and Grinold (1972), and to a lesser degree on the paper by Doersch & Patterson (1977), since it is the solution methodology of the former two papers that are most relevant to our discussion.

### 3. CRITIQUE AND PROPOSED APPROACH

We are puzzled by the assumption (1) (see section 1) that underlies the work of all researchers in the issue of project NPV, maximum or otherwise, namely, that the cash flow at  $KE(i)$ ,  $a_i$ , is independent of the time of realization of  $KE(i)$ . It seems to us that such an assumption is contrived, and runs counter to common practice. We submit that a more realistic assumption would be that  $a_i$  is dependent on the time of realization of  $KE(i)$ , and should be written as  $a_i(T_i)$  to highlight such dependence. If, as it is common in practice, a penalty exists for late delivery of projects or portions thereof, then  $a_i(T_i)$  is non-increasing in  $T_i$ . The most elementary representation of such a functional relationship would be to assume it linear, but it may possess any other form. In which case the methodologies proposed by the literature are of little help in defining the activities' schedule.

Accepting the two basic assumptions underlying the above referenced developments, we assert that the approaches suggested by Russell (1970) and Grinold (1972) suffer from two serious malaises: (1) they

may fail to achieve a meaningful solution, and (2) they hide the essential simplicity of the problem posed. The following paragraphs elaborate on these two assertions.

That the proposed approaches may yield incorrect, or inconclusive results follows from the fact that, as illustrated below, there are instances in which: (i) the optimal schedule is to delay the project indefinitely, and (ii) any schedule is optimal. Under these conditions, the proposed LP's and the iterative procedures based on them suggested by both authors shall either fail to identify the result unrealistic as it may be, or cycle forever without yielding a definitive answer.

As to the essential simplicity of the problem, we submit that it is rather transparent and is immediately evident from the criterion function, Eq. [1] or Eq.[1']. Indeed, the separability of the objective function in the times of realization  $\{T_i\}$  of the various KE's, combined with the fact that the discount factor  $\beta (=e^{-\alpha})$  is  $< 1$ , lead one to conclude that the optimal value of  $T_i$  is determined by the sign of its coefficient  $a_i$ : if positive then  $T_i$  should be as small as possible (thus making its term  $\beta^{T_i}$  as large as possible), and if negative then  $T_i$  should be as large as possible (thus making its term  $\beta^{T_i}$  as small as possible). How small or large  $T_i$  can be is determined, of course, by the precedence constraints Eq.[2]. Viewed from this perspective, the scheduling problem reduces to the problem of either advancing some node realizations or retarding them while respecting the precedence relations. This optic immediately suggests a procedure that is both elementary (in the sense of not appealing to advanced concepts of mathematical formalism such as linear programming and complementary slackness theory) as well as easily implementable on personal computer or, on small problems, by any practitioner armed with pencil and paper.

Before giving the formal definition of our procedure, we solve the two examples provided by Russell and Grinold in their respective papers. The intuitive arguments presented in these solutions will also render the formal enunciation of our procedure more understandable.

Example 1

The small example of Russell (1970), is repeated in Figure 1.

\*\*\*\*\*  
 Insert Figure 1  
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Since  $a_2 < 0$  then  $T_2$  should be as large as possible. And since  $a_3$  and  $a_4$  are both  $> 0$ , the realization times  $T_3$  and  $T_4$  should be as small as possible. Assuming the project starts at time  $T_1 = 0$ , it is immediately evident that the precedence constraints of Eq. [2] result in the tree shown in heavy lines in the figure. Since  $T_3$  and  $T_4$  should be early while  $T_2$  should be late, it immediately follows that respect for the precedence relations results in  $T_3 = T_2 + 4$ , and  $T_4 = T_2 + 8$ . The criterion function may then be re-written as

$$-5000 \beta^{T_2} + 3000 \beta^{T_2+4} + 3000 \beta^{T_2+8}$$

which may be simplified to

$$\beta^{T_2} (-5000 + 3000 \beta^4 + 3000 \beta^8)$$

Denote the multiplier of  $\beta^{T_2}$  by  $V$ ; i.e., let

$$V = -5000 + 3000 \beta^4 + 3000 \beta^8 = 651.717$$

where  $\beta = e^{-.01} \approx .99$ . Since  $V$  is positive the value of the objective function is maximized if we put  $T_2$  as small as possible within the defined tree, i.e.,  $T_2^* = 4$ . Whence  $T_3^* = 8$  and  $T_4^* = 12$ . This is the result achieved by Russell via a more elaborate argument.

Because of the simplicity of this example we utilize it to illustrate our contentions above concerning optimal realization times that either (i) escape to infinity, or (ii) are indeterminate.

Suppose, in the above example of Russell, that  $a_3 = 0$  and  $a_4 = 5350$ . Then an argument similar to above leads to the criterion function:

$$-5000 \beta^{T_2} + 5350 \beta^{T_2+8} = \beta^{T_2} V$$

where

$$V = -5000 + 5350 \beta^a = -61.33$$

Now that the coefficient of  $\beta^{T_2}$  is  $< 0$ , the value of the objective function is maximized by letting  $T_2 \rightarrow \infty$ , a highly unrealistic conclusion. More to the point, what was almost immediately obvious may have consumed considerable effort to fathom via the procedures of Russell and Grinold.

Finally, suppose again that in the above example  $a_3 = 0$  but  $a_4 = 5000/\beta^a = 5416.435$ . Then, evidently, the criterion function would reduce to:

$$-5000 \beta^{T_2} + (5000/\beta^a) \beta^{T_2+8} = \beta^{T_2} V$$

where

$$V = -5000 + (5000/\beta^a) \beta^a = 0$$

Since the coefficient of  $\beta^{T_2}$  is zero any value of  $T_2$  is optimal. Grinold's procedure would have cycled forever (because in step 2 of his procedure the values of:  $\theta$ ,  $\delta$ ,  $PV$ ,  $T_1$  and  $w_{N1}$  will remain unchanged, such that in step 3 the value of  $\theta$  will be equal to 0, leaving  $w_{N1} > 0$ , whence the stopping rule in step 1 of his algorithm -

$w_{N1} = 0$  and the current schedule is optimal for all durations beyond the current value of  $\delta$  - will not apply).

### Example 2

Grinold's example is shown in Figure 2, whose analysis proceeds as follows.

\*\*\*\*\*  
Insert Figure 2a and 2b  
\*\*\*\*\*

Since  $a_2$ ,  $a_3$ , and  $a_6$  are all  $< 0$  then it is advantageous (relative to the maximization of the NPV criterion) to have these three nodes realized as late as possible. On the other hand, since  $a_4$ ,  $a_5$ , and  $a_7$

are all  $> 0$ , we desire their realization time to be as early as possible. Slight reflection results in a forest composed of the two trees shown in heavy lines in Figure 2a, denoted by  $t_1$  and  $t_2$ :

$t_1$ : nodes  $\{2,3,4,5\}$ , arcs  $\{(2,4),(2,5),(3,5)\}$

times :  $T_2, T_4 = T_2 + 1, T_5 = T_2 + 5, T_3 = T_5 - 4 = T_2 + 1$

$t_2$ : nodes  $\{6,7\}$ , arc  $\{(6,7)\}$ , times :  $T_6, T_7 = T_6 + 5$

Let  $T_6$  be the unknown variable in the tree  $t_2$ . The NPV of this tree is given by

$$-200 \beta^{T_6} + 300 \beta^{T_6+5} = \beta^V$$

where

$$V = -200 + 300 \beta^5 = 85.37$$

which indicates that, for maximal value,  $T_6$  should be as small as possible. This fixes the location of the tree  $t_2$  relative to the tree  $t_1$  through arc  $(3,6)$  since, relative to node 6 we have

$\max \{T_3+8, T_4+3\} = \max \{T_2+1+8, T_2+1+3\} = T_2+9$  through arc  $(3,6)$ , and relative to node 7 we have

$\max \{T_6+5, T_5+8\} = \max \{T_2+9+5, T_2+5+8\} = T_2+14$  through arc  $(6,7)$ .

Tree  $t_2$  is now connected to tree  $t_1$  via arc  $(3,6)$ , to result in a single tree  $t$  over the graph of the project network as shown in Figure 2b. The only unknown variable in  $t$  is  $T_2$ , with objective function given by:

$$\beta^{T_2} (-200 - 200 \beta + 100 \beta + 400 \beta^5 - 200 \beta^9 + 300 \beta^{14})$$

$$= \beta^{T_2} V$$

where

$$V = -200 - 200 \beta + 100 \beta + 400 \beta^5 - 200 \beta^9 + 300 \beta^{14} = 159.51$$

in which the terms correspond to nodes  $2,3,\dots,7$ , respectively. Consequently, it is advantageous to make  $T_2$  as small as possible.

Tree  $t$  now connects to node 1 through arc (1,2), yielding the times of realization:

$T^*_1 = 0$ ,  $T^*_2 = 3$ ,  $T^*_3 = 4$ ,  $T^*_4 = 4$ ,  $T^*_5 = 8$ ,  $T^*_6 = 12$ , and  $T^*_7 = 17$ .

This is precisely the result obtained by Grinold via mathematical programming and network flow arguments.

We now formalize the intuitive arguments presented above in a formalized procedure.

#### 4. AN OPTIMAL PROCEDURE FOR MAXIMIZING THE NPV IN ACTIVITY NETWORKS

To simplify notation we use generic designation of nodes and sets. At any step of the procedure we shall be concerned with a particular tree over a subset of nodes. We shall distinguish between the tree defined on these nodes, which is generically denoted by  $t_q$ ,  $q = 1, 2, \dots$ , and the set of nodes, which is generically denoted by  $J(t_q)$  or simply  $J_q$ . Each tree has a seed (or root) node, generically designated by  $s(t_q)$ , or simply  $s(q)$ . The time of realization of any seed node is either indeterminate, in which case  $s(q)$  must be a KE with negative ncf which is not immediately preceded by any KE with negative ncf, or the time of realization of the seed  $s(q)$  is determinate, in which case the seed node must be node 1. It immediately follows that all KE's with determinate times of realization belong to the same tree with root at node 1. We identify this tree as tree  $t_D$ . Other trees, if they exist, must originate at KE's with negative ncf's. The time of realization of any KE(i) in a tree is represented as the sum of the (unknown) time of realization of the seed node  $s(q)$  and a constant equal to the length of the longest chain from  $s(q)$  to that node, denoted by  $d_{s+1}$ . We use the word chain advisedly, since the sequence of arcs in  $t$  from  $s(q)$  to KE(i) may contain forward as well as reverse arcs, as shall be seen presently. Thus all the nodes of a tree  $t$  will belong to the same class: either all have determinate times of realization (in the tree  $t_D$ ), or all



have indeterminate times of realization that are represented as  $\min(T_s) + d_{s1}$ .

We borrow the term critical path (cp) from the vernacular of classical CPM to designate the length of the longest path from some set  $J_q$  to  $KE(i)$  ignoring all cash flow considerations.

Although the two simple examples solved above did not demonstrate it, there is need for the temporary allocation of KE's to sets, and the temporary determination of their times of realization, both of which may later be modified. This need arises when a  $KE(i)$  has positive ncf and belongs to a tree  $t$  with positive ncf and is linked to another tree  $t'$  with negative cash flow, with the cp from  $t$  longer than the earliest realization time from  $t'$ . In this case a displacement interval  $R$  has to be computed during which the corresponding node realization times remain valid.

#### 4.1 Procedure NPV

0. Define two classes of sets: the sets  $\{J_q\}$ ,  $q = 1, 2, \dots$  for nodes with indeterminate times of realization, and the set  $J_D$  for nodes with determinate times of realization. Start with  $J_q = \phi$  for all  $q$ , including  $D$ .

#### THE FOREST GENERATION STEP

1. Consider the start node  $i = 1$ .

If  $a_1 \geq 0$ , add node  $i=1$  to the determinate tree:

$$J_D = \{1\}$$

$$V_D = a_1$$

$$T_1 = 0$$

Else, let  $q = 1$  and create a new indeterminate tree

$t_1$  with node 1 as the starting node:

$$J_1 = \{1\}$$

$$V_1 = a_1$$

$$T_1 \equiv T_{s(1)} = 0, \text{ indeterminate}$$

2. Do for  $i = 2, \dots, n$

If  $a_i < 0$ , let  $q = q+1$  and create a new

indeterminate tree  $t_q$  with root node  $s(q) = i$ :

$$J_q = \{i\}$$

$$V_q = a_i$$

$$T_i \equiv T_{s(q)}, \text{ with } T_{s(q)} = \min(T_{s(q)}),$$

that is, the earliest realization time of  
KE(i) under standard CPM calculations.

Else, determine the longest chain into node  $i$  from  
each of its immediate predecessor nodes (If  
several longest chains exist, choose one at  
random). Let  $d_{j,i}$  denote the length of the  
longest chain connecting from node  $j$  belonging  
to tree  $t_q$  (determinate or indeterminate). Add  
node  $i$  to tree  $t_q$ :

$$T_i = T_j + d_{j,i}$$

$$J_q = \{J_q\} \cup \{i\}$$

$$V_q = V_q + a_i \beta^{T_i - T_{s(q)}}$$

If  $V_q \leq 0$ , go to next node  $i=i+1$

Else, check each node  $m$  of tree  $t_q$  for an  
immediate predecessor node  $j \in J_q$  belonging  
to a tree  $t_q$  with negative  $V_q$ .

If no such predecessor node can be found, go  
to next node  $i=i+1$

Else, compute for each such predecessor node  $j \in J_q$  (belonging to tree  $t_q$ ) the displacement interval  $R_{qj} = T_m - T_j - d_{jm}$ , and determine the corresponding tree  $t_k$  for which the displacement interval,  $R_k$ , is the smallest.

If this minimal displacement interval  $R_k$  affects the earliest CPM realization times of nodes beyond the realization time of the current node  $i$ ,  $R_k$  may not be optimal. Check  $R_k$  for each of its time increments:

The node realization times  $T_j$  of the nodes  $j \in J_k$  belonging to tree  $t_k$  are updated for each time increment of the displacement interval  $R_k$  and the earliest realization times of all the network nodes are re-computed accordingly, yielding a NPV of the network for each time increment of  $R_k$ . Select the  $R_k$  value which yields the maximum NPV.

If the minimal displacement interval  $R_k$  is optimal, create a temporary tree  $t_e$  consisting of all the nodes belonging to tree  $t_q$ , node  $m$  itself, and all the successors of node  $m$  in tree  $t_q$ . Compute,  $V_e$ , the NPV of this temporary tree.

If  $V_e \geq 0$ , establish the temporary link and update  $J_q = J_q \cup J_e$ ; otherwise,  $J_q = J_e - \{\text{node } m \text{ and all its successors}\}$ .

If  $V_q > 0$ , repeat.

### THE TREE COALESCING STEP

Find the tree  $t_Q$  containing the terminal node  $n$ . Denote the number of nodes in  $t_Q$  by  $\text{count}(t_Q)$ .

Do While  $\text{count}(t_Q) < n$

If  $V_Q = \sum_{i \in J_Q} a_i \beta^{(T_i - T_{n(Q)})} > 0$

determine the smallest shift backwards in time (towards the zero time) of tree  $t_Q$  until it links with another tree  $t_q$ . Coalesce the trees:  $J_Q = J_Q \cup J_q$ .

If  $V_Q = \sum_{i \in J_Q} a_i \beta^{(T_i - T_{n(Q)})} < 0$

determine the largest shift forwards in time (away from the zero time) until it links with another tree  $t_q$ . Coalesce the trees:  $J_Q = J_Q \cup J_q$ . If no such tree exists, then the problem is infeasible.

Else, try to coalesce tree  $t_Q$  with the the closest tree  $t_q$  that occurs earlier than it (according to the convention of earliest completion time).

### 4.2 Illustrative example

Consider the project represented by the network of Figure 3, with the following ncf's:  $a_1 = 0$ ,  $a_2 = -100$ ,  
 $a_3 = -180$ ,  $a_4 = +40$ ,  $a_5 = +40$ ,  $a_6 = -50$ ,  $a_7 = +100$ ,  
 $a_8 = -40$ ,  $a_9 = +200$ ,  $a_{10} = +90$ ,  $a_{11} = +500$ .

\*\*\*\*\*  
 Insert Figure 3  
 \*\*\*\*\*

Prima facie, the project is profitable since the sum of positive ncf's exceeds the sum of negative ncf's by 600. Unfortunately, such simplistic analysis does not take into account the time value of money.

The steps of analysis following the Procedure NPV are detailed below.

1. Node 1 with  $a_1 = 0$  is added to the determinate tree:

create set  $J_D = \{1\}$ ,  $s(D) = 1$ ,  $V_D = 0$ ,  $T_1 = 0$ .

2. Node 2 has  $a_2 < 0$ . Create a new tree  $t_1$ :  $J_1 = \{2\}$ ,

$s(1) = 2$ ,  $V_1 = -100$ . The time  $T_2$  is indeterminate with  $\min(T_2) = 20$ .

3.  $a_3 < 0$  : a new tree  $t_2$  is created. Create the new set  $J_2 = \{3\}$ ;

$s(2) = 3$ ;  $V_2 = -180$ . The time  $T_3$  is indeterminate, with  $\min(T_3) = 50$ .

4. Node 4 has  $a_4 > 0$ . Node 4 has two immediate predecessors: node

$3(\in J_2)$  and node  $1(\in J_D)$ .

Node 3  $\Rightarrow \min(T_3) + 45 = 95$

Node 1  $\Rightarrow d_{1,4} = 100$

Node 4 is added to the determinate tree  $t_D$  as the successor of node

1:  $J_D = \{3,4\}$ ,  $V_D = 14.64$ ,  $T_4 = 100$ .

Node 4 is the immediate successor of node  $3(\in J_2)$  and  $V_2 < 0$ . The displacement interval is given by  $R_2 = 100 - 95 = 5$ , indicating that tree  $t_2$  can be moved away from zero time by at most 5 time units. Re-computing  $\min(T_3) = 55$  affects the earliest realization time of node 6:  $\min(T_6) = 85$ . The NPV of the network is checked for each time increment of the displacement interval.  $R_2 = 5$  is kept as the best value. Create a temporary tree consisting of all nodes belonging to tree  $t_2$  (i.e., node 3), node 4 itself, and all its successors (none). Since this tree has a negative NPV: drop node 4 from  $t_D$ . Set  $J_D = J_D - \{4\} = \{1\}$ ,

$s(D) = 1$ ,  $V_D = 0$ ,  $T_1 = 0$ ;  $J_2 = \{3,4\}$ ,  $s(2) = 3$ ,

$V_2 = -154.55$ ,  $\min(T_3) = 55$ ,  $\min(T_4) = \min(T_3) + 45 = 100$ . Keep

$\min(T_6) = 85$ . Tree  $t_1$  remains unchanged:

$J_1 = \{2\}$ ,  $s(1) = 2$ ,  $V_1 = -100$ ,  $\min(T_2) = 20$ . The corresponding forest is represented in Figure 4.

\*\*\*\*\*  
 Insert Figure 4  
 \*\*\*\*\*

5. Node 5 has  $a_5 > 0$ . Node 5 has two predecessors: node 3 and node 4, both in  $J_2$ . Add node 5 to  $J_2$  as the immediate successor of node 4:  $J_2 = \{3, 4, 5\}$ ,  $s(2) = 3$ ,  
 $V_2 = -139.16$ ,  $\min(T_5) = \min(T_3) + 95 = 150$ .

6.  $a_6 < 0$ : create a new tree  $t_3$ . Set  $J_3 = \{6\}$ ,  $s(3) = 6$ ,  
 $V_3 = -50$ ,  $\min(T_6) = 85$ .

7.  $a_7 > 0$ . Node 7 has three immediate predecessors:  
 nodes 3 and 4 are both in  $J_2 \Rightarrow \min(T_3) + d_{3,7} = 140$ ;  
 node 6 is in  $J_3 \Rightarrow \min(T_6) + d_{6,7} = 120$ .  
 Consequently, node 7 is added to  $J_2$ :  $J_2 = \{3, 4, 5, 7\}$ ,  
 $V_2 = -96.6$ ,  $s(2) = 3$ ,  $\min(T_7) = 140$ .

8. Since  $a_8 < 0$ , a new tree  $t_4$  is created:  $J_4 = \{8\}$ ,  
 $s(4) = 8$ ,  $V_8 = -40$ ,  $T_8$  is indeterminate with  $\min(T_8) = d_{1,8} = 170$ .

9.  $a_9 > 0$ . Node 9 has three immediate predecessors:  
 nodes 5 and 7 in set  $J_2 \Rightarrow \min(T_3) + d_{3,9} = 195$ ;  
 node 8 in set  $J_4 \Rightarrow \min(T_8) + d_{8,9} = 170 + 15 = 185$ .  
 Consequently, node 9 is added to tree  $t_2$ :  
 $J_2 = \{3, 4, 5, 7, 9\}$ ,  $s(2) = 3$ ,  $V_2 = -47.52$ ,  $\min(T_9) = 195$ .

10.  $a_{10} > 0$ . Node 10 has two immediate predecessors, 5 and 9, both of which are in  $J_2$ . Add node 10 to  $t_2$  as the immediate successor of node 9:  $J_2 = \{3, 4, 5, 7, 9, 10\}$ ,  
 $s(2) = 3$ ,  $V_2 = -28.67$ ,  $\min(T_{10}) = 210$ . The corresponding forest is given in Figure 5.

\*\*\*\*\*  
 Insert Figure 5  
 \*\*\*\*\*

11.  $a_{11} > 0$ . Node 11 has three immediate predecessors:  
 node 8 in  $J_4 \Rightarrow \min(T_8) + d_{8,11} = 170 + 60 = 230$ ;  
 nodes 9 and 10 in  $J_2 \Rightarrow \min(T_3) + d_{3,11} = 240$  via node 10.

Consequently, add node 11 to  $t_2$  as the successor of node 10:  $J_2 = \{3,4,5,7,9,10,11\}$ ,  $\min(T_{11}) = 240$ ,  $V_2 = 49.22$ . Node 9 in tree  $t_2$  is the immediate successor of node 8 in tree  $t_4$  which has a negative  $V_4$ . The displacement in node 8 is obviously limited by the time of realization of node 9, implying that node 8 can be delayed only 10 time units to realize node 9 at time  $\min(T_9) = 195$ .  $R_4$  is computed as  $R_4 = 195 - (170 + 15) = 10$ ,  $\min(T_8) = 180$ . Create a temporary tree consisting of all the nodes in tree  $t_4$ , node 9 itself, and all the successors of node 9 (nodes 10 and 11). Since the NPV of this tree is positive, the link is established:  $J_2 = \{3,4,5,7,8,9,10,11\}$ ,  $s(2) = 3$ ,  $V_2 = 37.83$ . The resulting forest is given in Figure 6.

\*\*\*\*\*  
 Insert Figure 6  
 \*\*\*\*\*

Since  $V_2$  is still positive, we check for further predecessors: node 7 belonging to tree  $t_2$  is an immediate successor of node 6, belonging to tree  $t_3$  with  $V_3 < 0$ . It is clear that the delay in node 6 is limited by the time of realization of node 7, implying that node 6 can be delayed only 20 time units to realize  $T_7$  at  $\min(T_7) = 140$ . Compute the displacement interval as  $R_3 = 140 - (85 + 35) = 20$ . This is the optimal displacement: keep  $\min(T_6) = 105$ . Establish the link between tree  $t_2$  and tree  $t_3$ :  
 $J_2 = \{3,4,5,6,7,8,9,10,11\}$ ,  $s(2) = 3$ ,  $V_2 = 7.58$ . The resulting forest is given in Figure 7.

\*\*\*\*\*  
 Insert Figure 7  
 \*\*\*\*\*

Since  $V_2 > 0$ , we continue checking for predecessors. Node 6 in tree  $t_2$  is the immediate successor of node 2 in tree  $t_1$  which has  $V_1 < 0$ . It is clear that the delay in node 2 is limited by the time of realization of node 6, implying that node 2 can be delayed only 60 time units to realize  $T_6$  at  $\min(T_6) = 105$ . The displacement  $R_1 = 60$  is optimal: keep  $\min(T_2) = 80$ , compute the net present value of the temporary tree consisting of node 2 in  $t_1$ , node 6 and the immediate successors of node 6 in tree  $t_2$ . Since this NPV is negative, drop node 6 and 7 from  $t_2$  and add them to tree  $t_1$ :  $J_1 = \{2,6,7\}$ ,  $s(1) = 2$ ,  $V_1 = -84.18$ ;

$J_2 = \{3,4,5,8,9,10,11\}$ ,  $s(2) = 3$ ,  $V_2 = -4.73$ . The forest is given in Figure 8.

```
*****
Insert Figure 8
*****
```

We now proceed with the coalescing step. The tree containing the final node is tree  $t_2$  with  $V_2 < 0$ . When it is moved forwards in time (away from zero time), it links with tree  $t_1$  because of the arc between nodes 4 and 7. Coalesce both trees:  $J_1 = \{2,3,4,5,6,7,8,9,10,11\}$ ,  $s(1) = 2$ ,  $V_1 = -70.20$ . Tree  $t_1$  can now be moved away from zero time without coalescing with another tree. If event 1 (the start of the project) in tree  $t_1$  is realized at time 0, then the rest of the events 2 through 11 shall break loose and be realized as late as possible; i.e., delayed without bound. There is no feasible optimal solution.

## 5. COMPUTATIONAL RESULTS

Procedure NPV has been programmed in Microsoft C, Version 5.10 for the IBM PS/2 Model 70 (or compatibles) running under DOS. The program has been tested on a series of test problems generated by the activity network generator described in Herroelen et al. (1989). A total of 250 random activity-on-the-arc networks have been generated as follows.

The number of nodes (events) ranges from 5 to 20. For a given number of nodes  $n$ , five values for the number of activities were drawn from the range  $n-1$  (the single chain) to  $n(n-1)/2$  (the completely connected network). As such the smallest network considered had 5 nodes and 4 arcs, while the largest network included had 20 nodes and 190 arcs. Activity durations were randomly generated by drawing from an exponential distribution with a mean equal to 20 time units. The  $a_i$  values were randomly generated from a normal distribution with a mean of 60 and a standard deviation of 20, and based on a probability of 1/8 for a cash flow of zero, 3/8 for a negative and 4/8 for a positive cash flow.



For each of the 50 node-activity combinations, 5 networks were generated, yielding a total of 250 networks. Each network was executed 100 times. CPU time (excluding input and output) was measured in thousandths of a second and averaged over the 100 network executions. The computational results are given in Table I.

\*\*\*\*\*  
 Insert Table I  
 \*\*\*\*\*

Each problem was also solved to optimality by implementing the linear programming procedure, reviewed earlier in this paper and described by Russell (1970), in Super LINDO (Schrage 1989). The Super LINDO version at our disposal was equipped with a timer routine capable of measuring time in hundredths of a second. This time includes the CPU time involved in pure processing and program output (not to be avoided since program output is part of the GO command in LINDO), but does not include the time needed to set up the LP formulation. The computational results are also given in Table I.

Procedure NPV optimally solved all problems in very reasonable CPU-times. The largest CPU time reported was for a 20 nodes - 63 activities problem where it took some 21.181 seconds (averaged over 100 network executions) to reach the optimal solution. It took LINDO almost 2 1/2 minutes to solve the same problem. On the other hand, a 20 nodes - 146 activities problem required almost 13 minutes using LINDO, while it could be solved in 0.1835 seconds by Procedure NPV. Results seem to indicate that it is the combination of the network structure and the cash flow pattern that may add to the complexity of a problem and not that much the size of the problem in terms of the number of activities and events.

## 6. CONCLUSIONS

In this paper we critically reviewed the approaches offered for the resolution of the problem of maximizing the net present value of a project through the manipulation of the times of realization of its key events. All the procedures offered in the literature, including

Procedure NPV described in this paper, take the fundamental assumptions that the ncf's  $a_i$  are independent of the time of realization of the critical events  $KE(i)$ , and are known a priori. It would be a valid area for further research to investigate the project NPV problem under the more realistic assumption that the net cash flows  $a_i$  are dependent on the time of realization of the critical events, and are related to the outcome of the project bid.

For the problem of maximizing the project NPV in the absence of other than traditional precedence constraints, it was found that previous developments by Russell (1970) and Grinold (1972) may fail to achieve a meaningful solution and essentially hide the simplicity of the problem. In this paper an optimal procedure was developed based on the transparent solution strategy of advancing or retarding node realizations subject to the activity precedence constraints. As such the procedure consists of a forest generation and tree coalescing step. The solution procedure has been programmed for personal computer and validated on an extensive series of randomly generated test problems. Having solved all problems in acceptable CPU times, computational results are promising.

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## FIGURE CAPTIONS

Figure 1. Russell's example.

Figure 2. Grinold's example.

Figure 3. Illustrative project network example.

Figure 4. Forest consisting of the determinate tree and two indeterminate trees.

Figure 5. Updated forest.

Figure 6. Forest for the 11 nodes of the example problem.

Figure 7. Forest update.

Figure 8. Forest update.

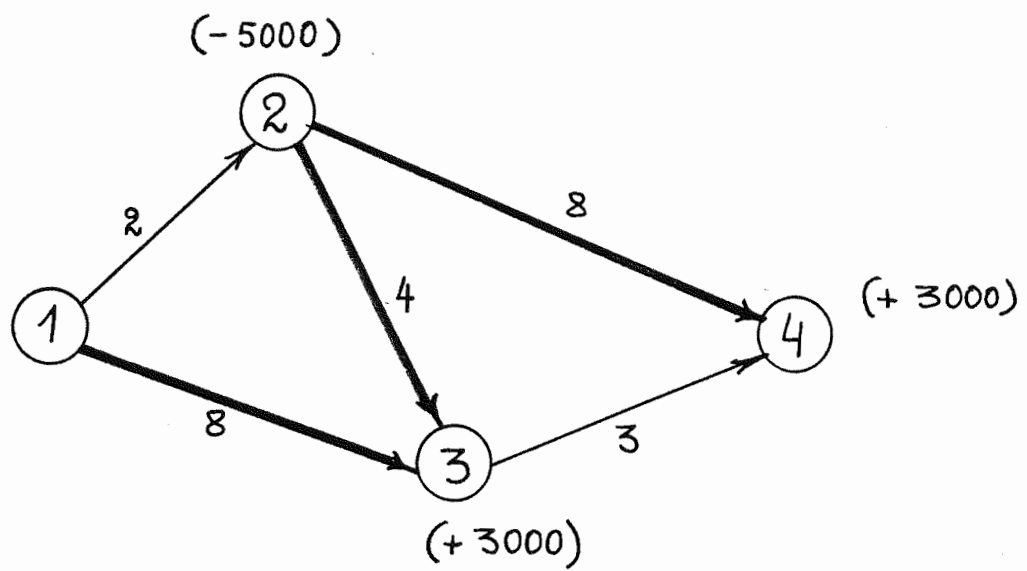


Fig. 1

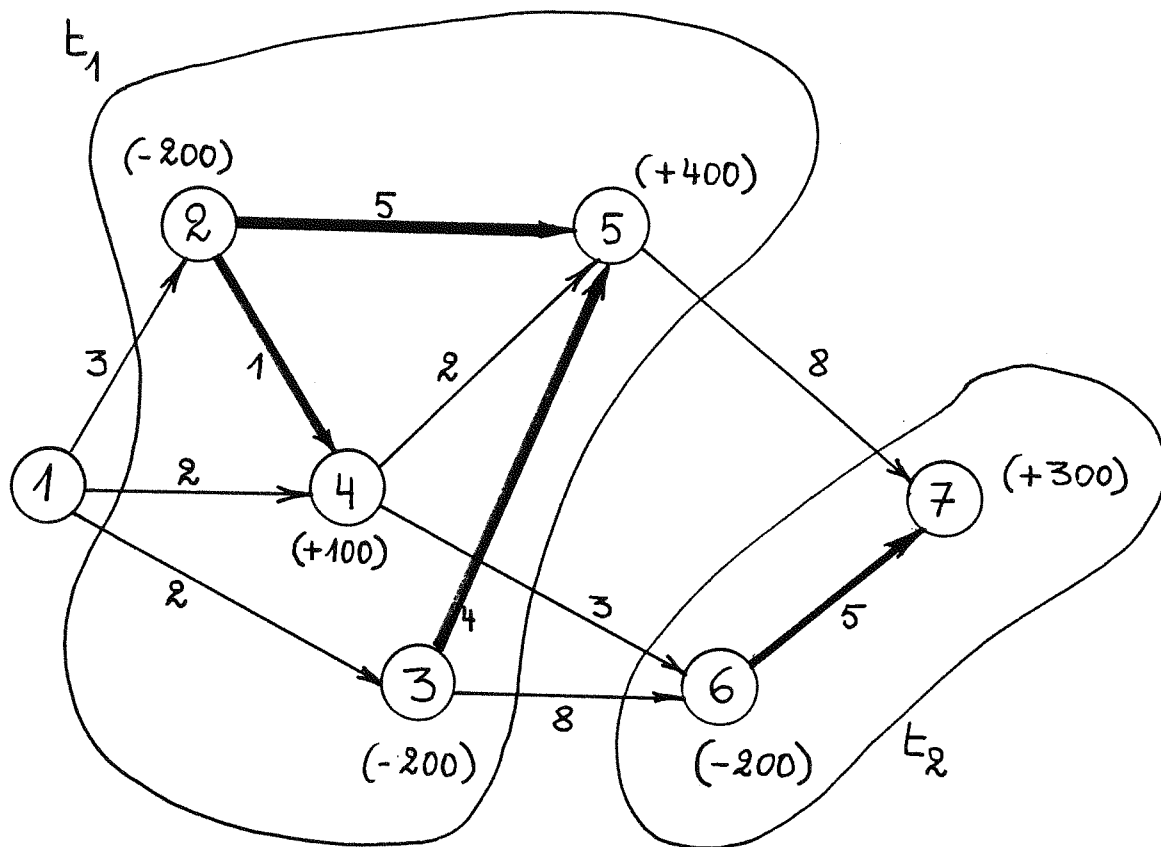


Fig. 2a

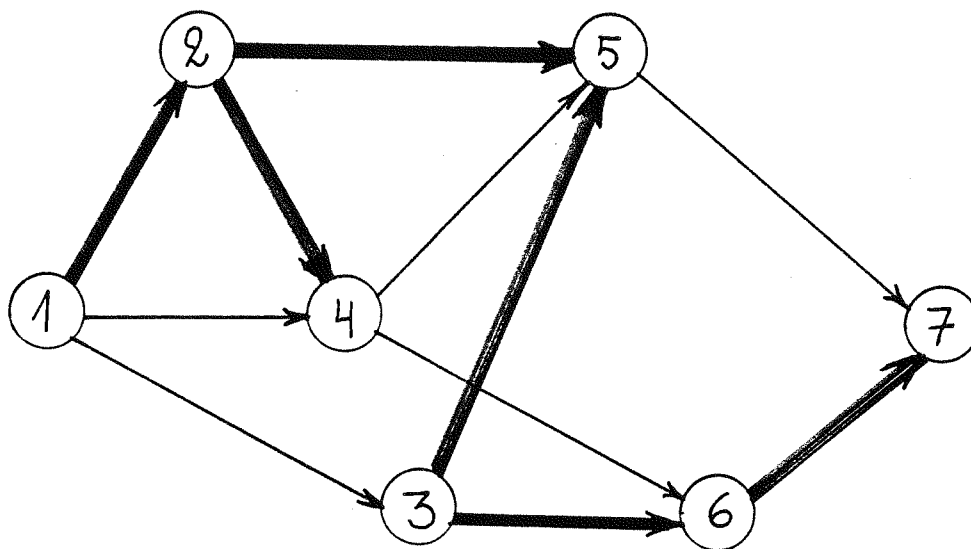


Fig. 2b.

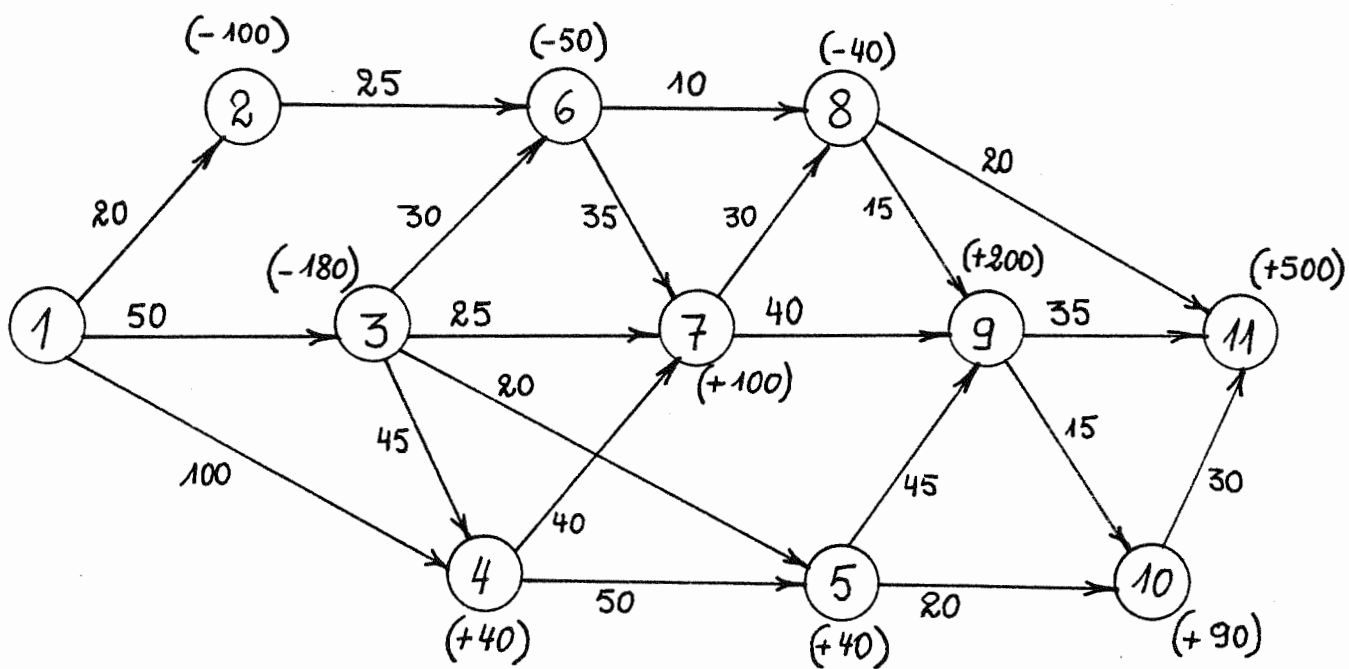


Fig. 3



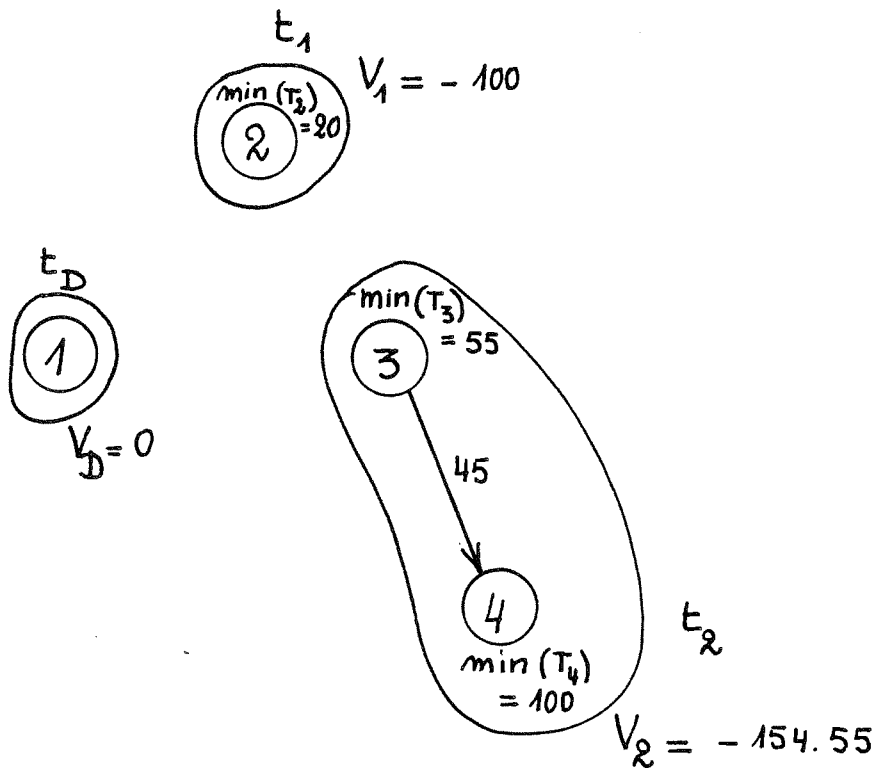


Fig. 4

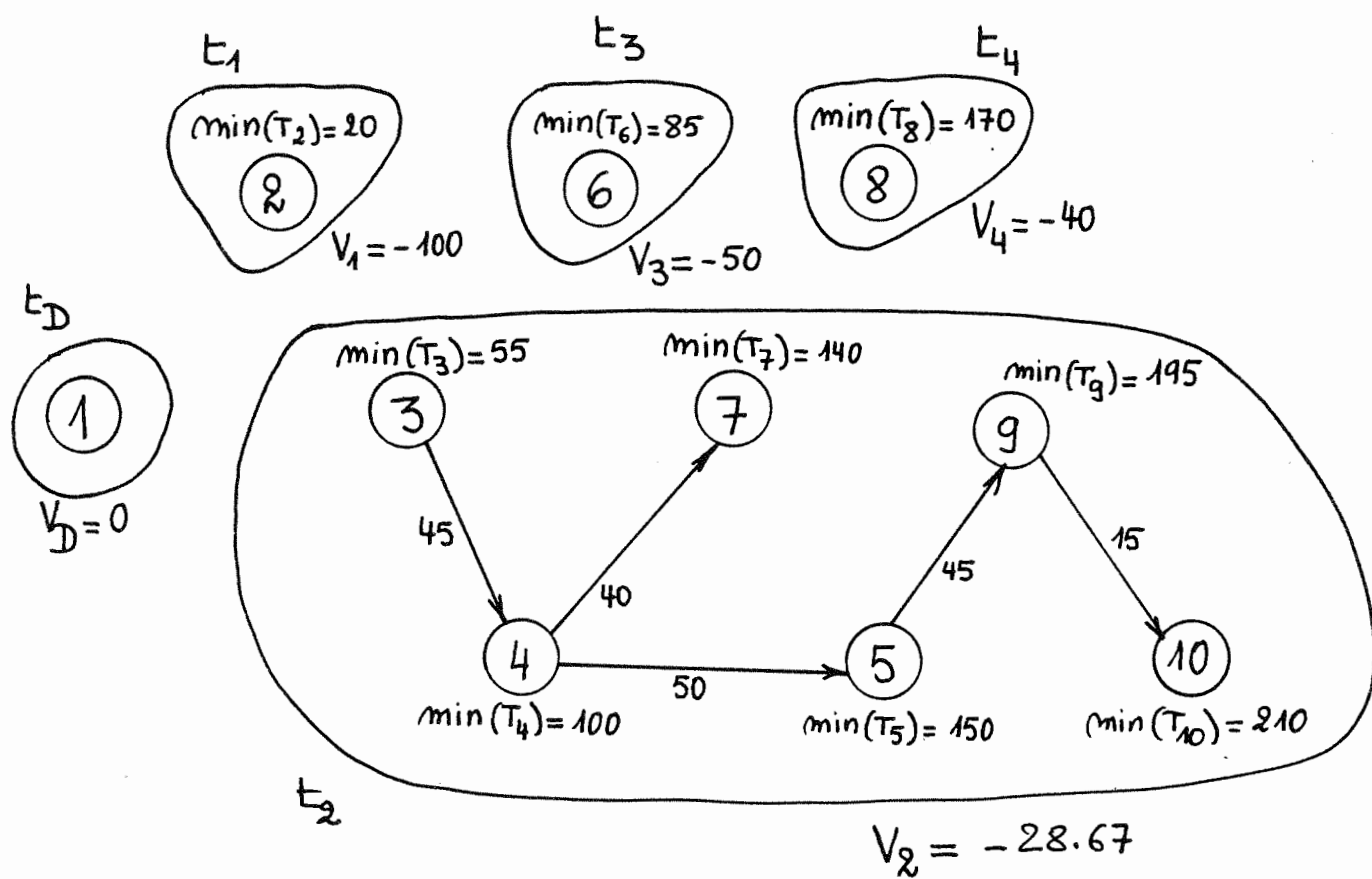


Fig. 5

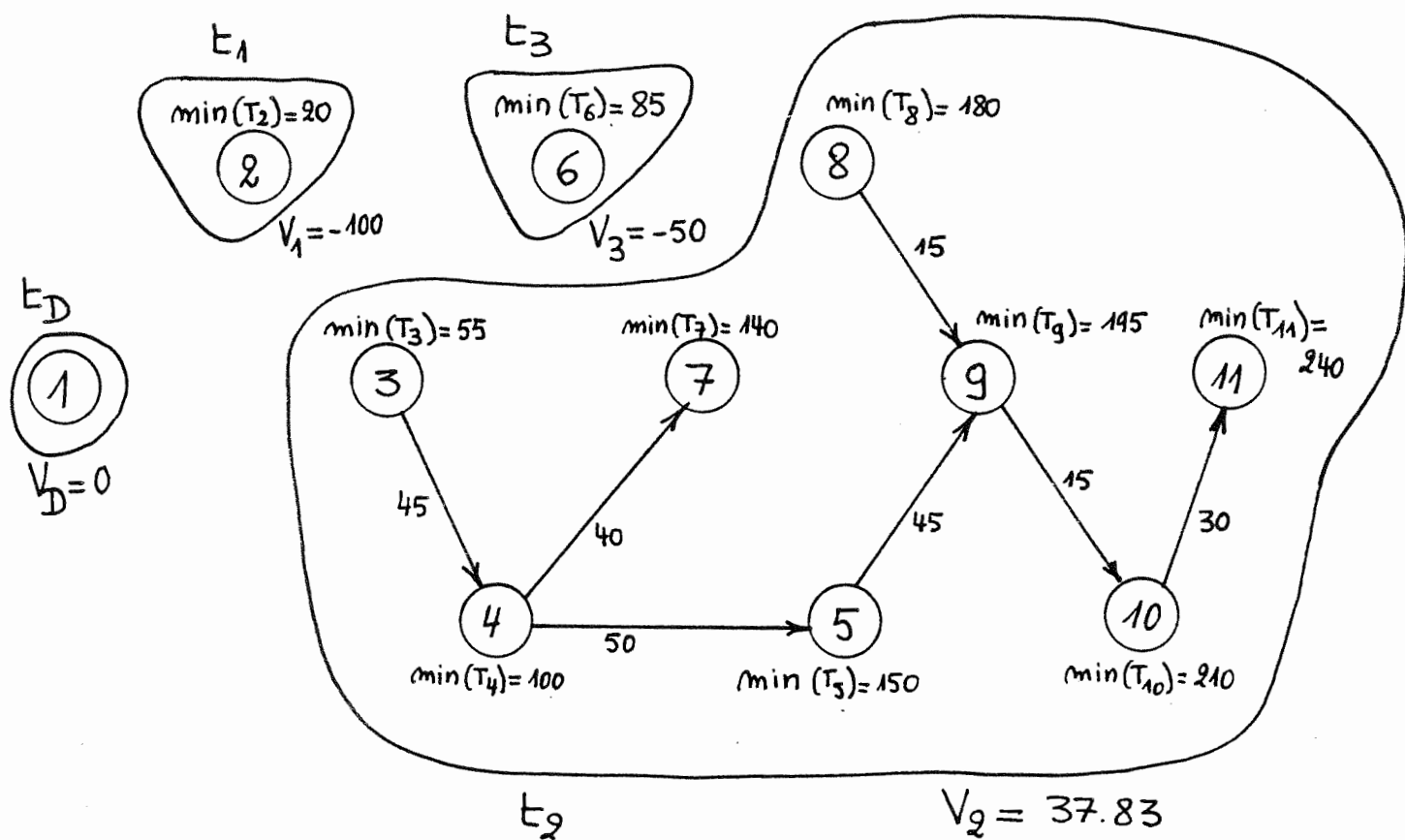


Fig. 6

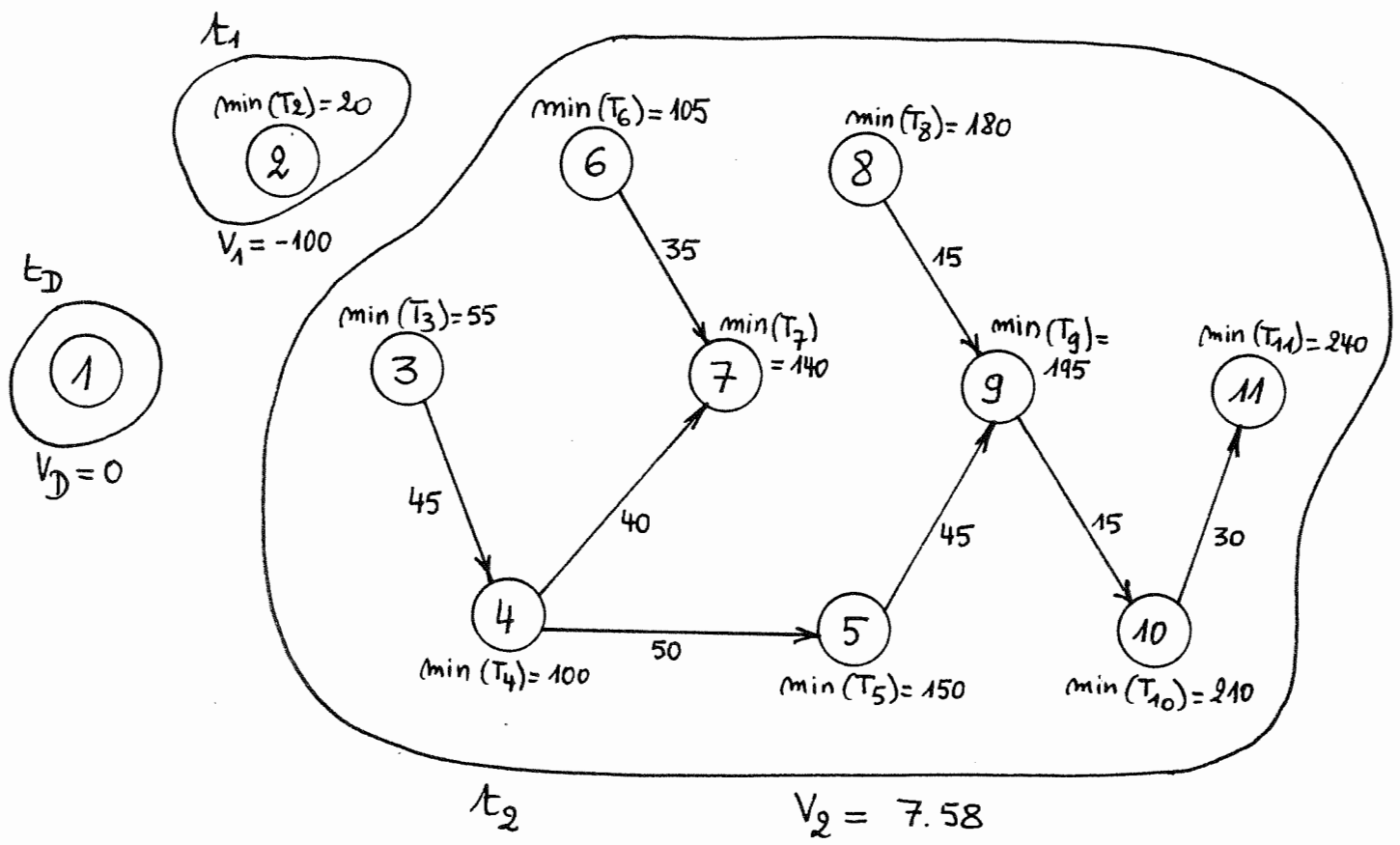


Fig. 7

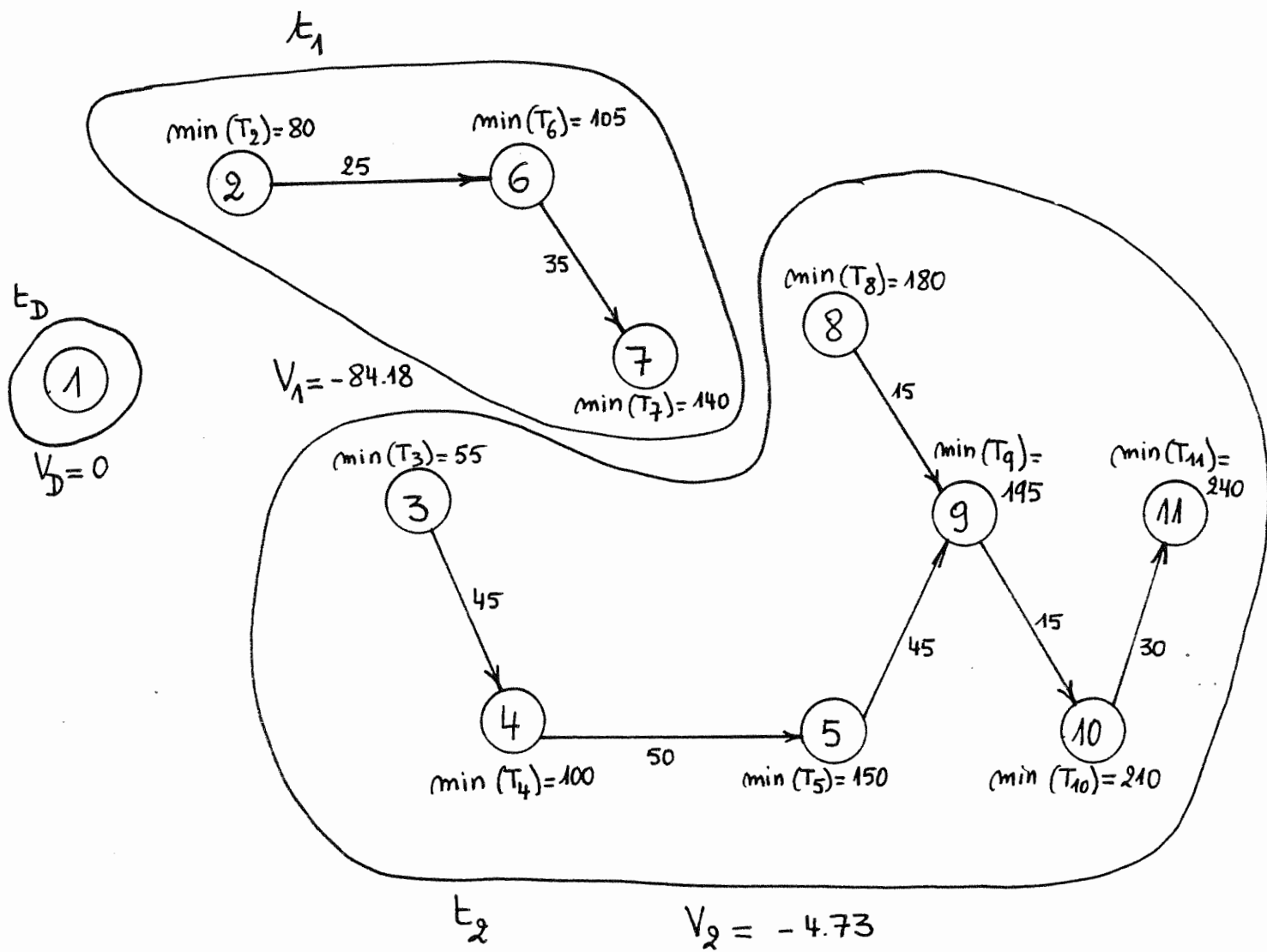


Fig. 8

# **TABLE CAPTIONS**

Table I. CPU times obtained by Procedure NPV and LINDO.

Number of nodes	Range number of activities	Procedure NPV (average CPU time in secs)	Super LINDO (average CPU in minutes:secs)
5	4 - 10	0.0309	0: 2.356
6	5 - 15	0.0308	0: 3.312
8	7 - 28	0.1535	0: 6.157
10	9 - 45	0.0773	0:11.687
12	11 - 66	0.2786	0:22.907
14	13 - 91	0.4349	0:39.510
16	15 - 120	0.4055	1: 3.368
18	17 - 153	1.3569	1:46.128
19	18 - 171	0.9584	3: 2.460
20	19 - 190	1.8922	3:48.261